



Product Bulletin:

New Professional Services Enterprise Infrastructure Architect Position

Revision History

27 April 2010 - Initial version

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

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1. Summary

The Professional Services organization is announcing the new Enterprise Infrastructure Architect (EIA) position.

With this new position, new Time and Materials part numbers for business and non-business hours and corresponding rates are being created. These new part numbers will be offered in all five zones (A–E).

2. What's New?

The EIA position is the chief technical lead within the Professional Services organization for large storage infrastructure projects. This person is responsible for determining that complex infrastructure solutions are properly scoped, architected, and designed with sufficient due diligence to enable a successful implementation.

3. Sales and Customer-Ready Tools (Training, SE, Customer Presentations, Datasheets, Sales Guides)

N/A

4. System Requirements

N/A

5. Product Information

The Enterprise Infrastructure Architect position will have a new Time and Materials (T&M) part number defined

with a corresponding price.

Part Number	Description	Discount Category Code
PS-TM-EIA-DAY-ZA	PS Daily Enter Infrs Arch,ZA Exp.1yr from PO	P
PS-TM-EIA-DAY-ZB	PS Daily Enter Infrs Arch,ZB Exp.1yr from PO	P
PS-TM-EIA-DAY-ZC	PS Daily Enter Infrs Arch,ZC Exp.1yr from PO	P
PS-TM-EIA-DAY-ZD	PS Daily Enter Infrs Arch,ZD Exp.1yr from PO	P
PS-TM-EIA-DAY-ZE	PS Daily Enter Infrs Arch,ZE Exp.1yr from PO	P
PS-TM-EIA-NONBUS-ZA	PS NonBus Enter Infrs Arch,ZA Exp.1yr frm PO	P
PS-TM-EIA-NONBUS-ZB	PS NonBus Enter Infrs Arch,ZB Exp.1yr frm PO	P
PS-TM-EIA-NONBUS-ZC	PS NonBus Enter Infrs Arch,ZC Exp.1yr frm PO	P
PS-TM-EIA-NONBUS-ZD	PS NonBus Enter Infrs Arch,ZD Exp.1yr frm PO	P
PS-TM-EIA-NONBUS-ZE	PS NonBus Enter Infrs Arch,ZE Exp.1yr frm PO	P

Software Subscription Plans

N/A

Downloading

N/A

Product Availability

The Enterprise Infrastructure Architect T&M part numbers will be available to quote in the May 2010 release of the Quote Tool.

6. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to ensure that products are being sold only in the countries in which NetApp has received regulatory compliance certification. This information can be found in the Field Portal by searching under "Compliance, Policies and Procedures" or following the links below:

- [RoHS Compliance](#)
- [Safety/EMI Regulatory Compliance \(XLS\)](#)
- [WEEE Compliance](#)

7. Warranty and Service

N/A

8. Additional Information

Contact Information: Please contact Tracy Sakai, Senior Portfolio Manager (408-822-3913 or tracy.sakai@netapp.com) with questions concerning this bulletin.

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